

Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



5: Long Cove

0.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 9.1%

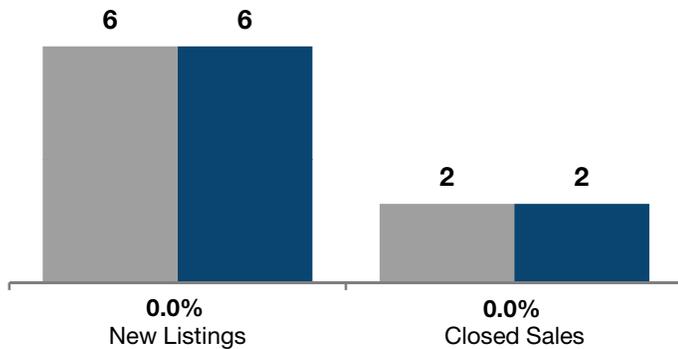
Change in
Median Sales Price

	January			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	6	6	0.0%	6	6	0.0%
Closed Sales	2	2	0.0%	2	2	0.0%
Median Sales Price*	\$671,000	\$610,250	- 9.1%	\$671,000	\$610,250	- 9.1%
Percent of List Price Received*	91.5%	96.6%	+ 5.6%	91.5%	96.6%	+ 5.6%
Days on Market Until Sale	337	379	+ 12.3%	337	379	+ 12.3%
Inventory of Homes for Sale	28	25	- 10.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

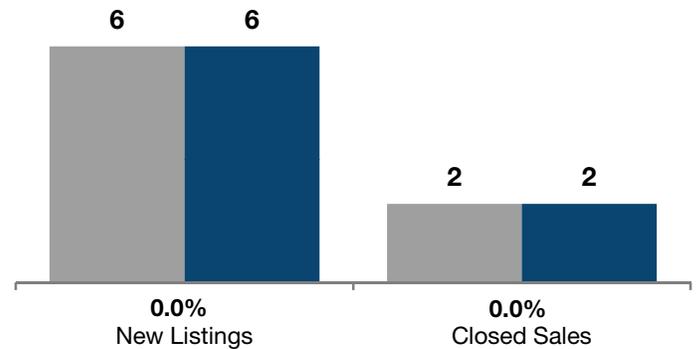
January

■ 2013 ■ 2014



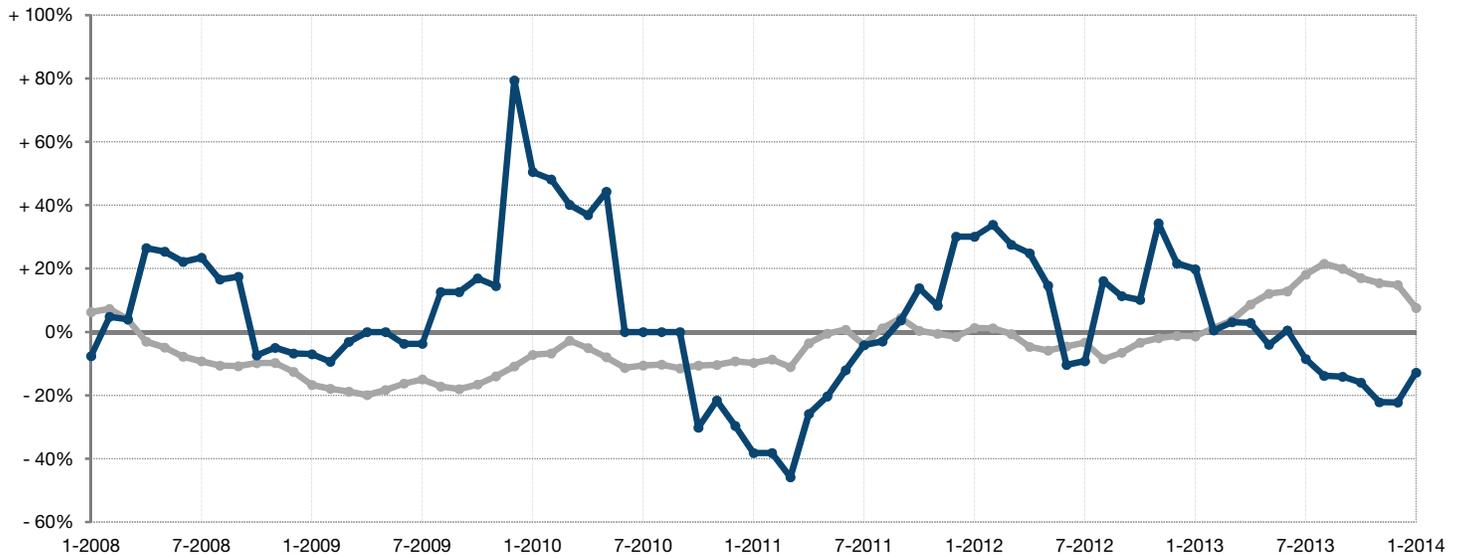
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
5: Long Cove —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data is Copyright © 2014 All Rights Reserved. MLS of Hilton Head Island. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.